

To Whom It May Concern,

My wife and I stumbled upon Wendi-Mae Davis by happenstance when we were driving around looking at homes. I called a phone number and left a voice message on the sign of a home we were interested in. Almost immediately, I was contacted by Wendi-Mae. I explained our situation and that we were considering putting our home on the market and finding another for family reasons.

Wendi-Mae was extremely attentive to our situation and requested a meeting with my wife and me to discuss our options and what she could offer to help. During the meeting, Wendi-Mae educated us on current trends in the area, as well as potential advantages of acting quickly to rectify our situation.

We decided to list our home as soon as possible. Wendi-Mae kept us extremely informed as to everything we could do on our end to insure an expedient and successful close on our house. A particular tactic that she employs successfully was not immediately accepted by me, but it proved extremely valuable in the sale of our house. Wendi-Mae's laser like proficiency and focus kept my wife and I focused on the task at hand, although the concern existed that we would need to find a new home soon. Wendi-Mae explained and made sure that we were well educated and made to feel comfortable on the "rent-back" process and options.

Because of Wendi-Mae's focus and hard work, our home received multiple offers in three days. That ramped up our anxiety to find a new home quickly. Despite this, Wendi-Mae made sure that everything was covered in the sale of our home prior to going full-speed ahead in shopping for another. Quite honestly, the temptation got the best of us and we asked her to show us several homes in the process. Wendi-Mae was always available for us when we asked her. I'm not sure what reasonable hours are for a Real Estate professional, but I do not recall a time when she was not available to either meet us in person or answer questions on the phone.

Once the sale of our home was all but finalized, Wendi-Mae shifted gears with us and set out to find a new home. She was extremely attentive to our "wish list" and stayed within those parameters, although she availed our online search to those homes that could potentially interest us which were outside of our specific requests. We immediately found our "Dream Home", or so we thought. Wendi-Mae went to work expeditiously to produce a solid offer and act as the filter between the listing agent and us. Despite her hard work and tenacious work ethic, our offer was not accepted due to the investor. We located another home in short order and fell in love once again.

Wendi-Mae continued to keep us extremely informed and up to speed during the process of submitting our offer and through the loan process. She made it a point to be present at all the meetings, even those that we didn't expect her to attend. Due to her hard work and tireless effort, we are now sitting comfortably in our new home. Although the process of selling and buying is complete, Wendi-Mae is not the type of person that my wife and I want to part ways with. We have established a friendship with her that we expect to carry through our lifetime.

I must add that I have a real estate background that includes buying and selling multiple properties. I have dealt with a plethora of real estate professionals in my lifetime. Wendi-Mae definitely sets herself

apart from anyone that I have ever worked with, due to her tenacious attitude and work ethic. She does not sit idly by and let opportunities slip away from her clients. She is always available to answer questions. She is ethical and reasonable in her practices. I told her that I have heard many people say, "If you are looking for a home, I have a great agent for you". I used to wonder what it is that sets agents apart from others. I know now that it is the skills, experience, history, and work ethic that Wendi-Mae brings to the table that definitely sets her apart. I will use no one else in the future for my real estate needs and will refer her to everyone that I know that is even considering buying or selling real estate. If you want a true professional in your court, yet someone who is extremely personable and a realist, call Wendi-Mae Davis!